



## Job Vacancy REF: LCO0921 Lottery Sales Coordinator Lottery Team 37.5 hours Pay Scale 4 £20,763 £23,097 + sales commission

As Sales Coordinator within the lottery team, you will play a key role in driving sales and providing an excellent and proactive customer service experience to new and regular Hospice lottery players as well as the local community and businesses. You will be people orientated and have excellent written and verbal communication skills. We are looking for someone with demonstrable experience in achieving sales targets and managing a team to do the same. Whilst Lottery experience is desirable, training will be provided, therefore candidates with transferable sales experience and skills would be welcome.

**About us:** St Cuthbert's Hospice provides holistic care for patients with life limiting illnesses. We are highly regarded for our quality of service and the first Adult Hospice in the country to be graded "outstanding" by the Care Quality Commission. Our 11 bedded palliative care In Patient Unit provides individualised care planned to support the total wellbeing of each person, taking into account their physical, psychological, social and spiritual needs. Our Living Well Centre delivers a 12 week programme offering advice and strategies to enable people with life limiting illnesses cope better with their health and wellbeing and support them to regain control of their life. We value the contribution of all our workforce comprising of over 90 staff and 395 volunteers. We are an equal opportunities employer and believe in treating everyone with dignity and respect, encouraging applications from all sectors of the community.

**Our Values:** Compassionate, Respect, Integrity, Professionalism, Choice, Reputation. These define who we are and guide what we do to ensure the highest quality care for those accessing our services and the highest quality experience for staff working here. We are committed to safeguarding and promoting the welfare of adults at risk and children.

**Why work for us:** We are committed to making St Cuthbert's Hospice a great place to work supporting the provision of excellent services for the people of Durham. This has been demonstrated through winning a National HR Management Award (Charity Times), the 2016 Improving Impact Category for Governance, a local Employer of the Year award and Better Health at Work Gold standard in 2018.

100% of our volunteers who participated in our 2017 survey would recommend the Hospice as a care provider and 99% feel appreciated and valued. In our staff survey of 2018, 100% of respondents would recommend us as a care provider and more staff than ever feel their role makes a difference and are able to deliver the patient care/customer service they aspire to.

We want you to love coming to work, 92% of respondents told us they do and 98% told us the training, learning and development has helped them deliver a better patient/customer service. If you are ready for an exciting opportunity that will not only impact on patient care but will be motivating and rewarding on a personal level this could be the post for you.

For an informal discussion about this post please contact: Angela Lord, Sales Manager 0191 374 6176



Download a Job Pack from our website at <u>www.stcuthbertshospice.com</u> or request a hard copy from the HR office 0191 374 6174 or email <u>recruitment@stcuthbertshospice.com</u>

Please note: we do not accept CVs.

This post is subject to the Rehabilitation of Offenders Act (Exceptions Order) 1975 and as such it will be necessary for a submission for Disclosure to be made to the Disclosure and Barring Service (formerly known as CRB) to check any previous criminal convictions.